



## **Lumpia Love Food Truck Hiring Guidelines**

At Lumpia Love, we share our culture through food. Our menu consists of many well known Filipino favorites including lumpia, pancit and chicken adobo as well as our own unique Asian-fusion creations like Smash Pao (sio pao bbq pork buns- smashed and filled with longanisa, carrots and cucumber) and spicy chicken kimchi lumpia or longanisa musubi.

Lumpia Love began in 2013 at small farmers markets- it took time to get into the larger, more popular ones that we do today. Side hustle turned full time business in 2018, we continue to do farmers markets as well as large community events.

In April 2023, we launched our first food truck. This will open up many opportunities including selling at breweries, lunch service at warehouses, local colleges, and private events.

If you are interested in hiring our truck, please read through the following guidelines. We look forward to the possibility of serving you and your guests on your special day.

### **Location:**

Lumpia Love Food Truck will go anywhere in Pierce County however, if you are located farther than 20 miles of our commissary kitchen (located at 7104 6th Avenue in Tacoma) a fee will apply. If you have questions regarding this, please do not hesitate to reach out. You can also put both addresses in Google Maps and it will tell you the distance from one point to the other. Also, we are only licensed to serve in Pierce County at this time.

### **Truck Requirements:**

Our truck is 26' long, has a 12' height clearance and requires level ground. We will need at least 30' clearance to park the truck if there will be an object in front and in back of the truck. The Lumpia Love Food Truck will also require level ground. We can work with a slight incline on a case by case basis but this must be discussed when booking the truck and prior to the event.

This information must be taken into consideration when hiring our truck. If these guidelines are not adhered to, Lumpia Love will not be able to do the event and any deposits or payments are non-refundable.

**Minimum Sales Guarantee -**

Weekdays and Sundays, we require a minimum guarantee of \$1,500.

Saturdays, our minimum guarantee is \$2,000.

A minimum sales guarantee (for example \$1,500), means that if the vendor only gets \$1,200/gross during the meal service, the venue host will cover the remaining \$300.

How does this break down? Our average sales are \$15/person. If you divide the weekday minimum of \$1,500 by the average sale per person of \$15, that is roughly 100 transactions or 100 people purchasing food from the truck. On a Saturday, this averages out to 133 customers purchasing from the truck.

Another format is for the event host to pay for their guests. In this case, the same minimums apply for hiring the truck.

Our menu prices do not include tax, gratuity or fees for events that are out of the 20 mile distance range from our commissary kitchen.

If you have a smaller event, consider ordering party platters to pick up or have delivered for a fee. Check out our website: [LumpiaLoveStore.com](http://LumpiaLoveStore.com) or contact Lynette for pricing. (253) 209-3872

If you are ready to move forward and inquire about booking, please answer the following questions and email them to [LumpiaLove@hotmail.com](mailto:LumpiaLove@hotmail.com). We will respond as quickly as possible.

Event Name

Event Date

Event Location (complete address, must include the City)

County

Service Time (to and from)

Expected attendance

Who is paying for food? (employer, event attendees, etc.)

Are you charging the food truck a booking fee? If so, what amount?

Number of food trucks you are planning to book at this event

Number of food trucks you have already booked for this event

If you have hosted this event in the past, how many food trucks did you have and what was the average number of customers served per truck?

Your Name

First Name

Last Name

Email

On-site Point of Contact (name and phone)

How are you promoting your event?

Are you willing to offer a minimum sales guarantee? And if so, what amount?

Other important info

(Please be as specific as possible):

Thank you for your interest in Lumpia Love and our food truck. If you have further questions, please reach out to Lynette at 253-209-3872 or [LumpiaLove@hotmail.com](mailto:LumpiaLove@hotmail.com)